

Newsletter

December 2025



**FELICITATION
CEREMONY**

IGNITION
5.0

MALAMAAL
PREMIUM
League



**GRAND
FINALE**

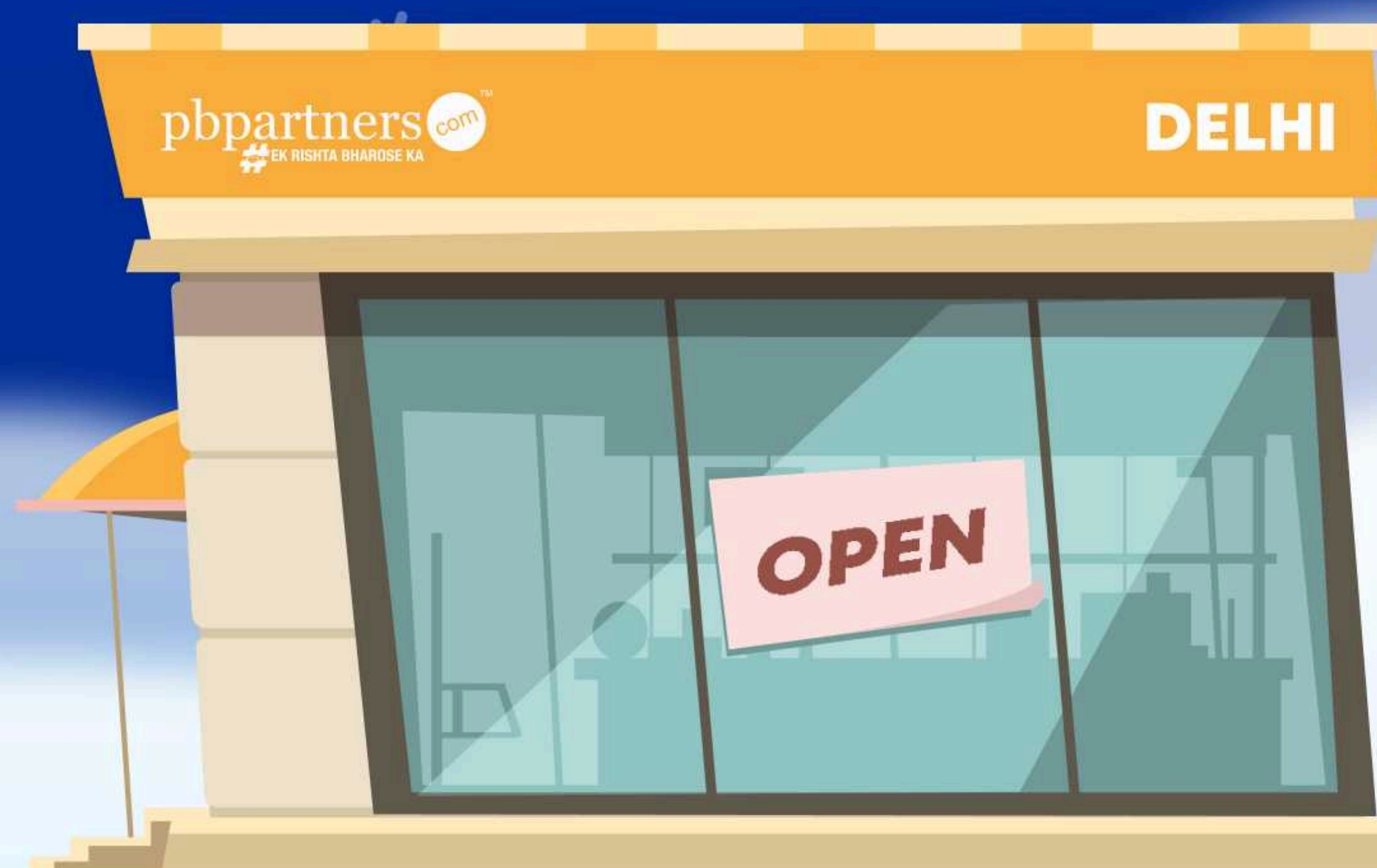
Partner Success Stories

Your Monthly Dose of PBP Insights & Inspiration

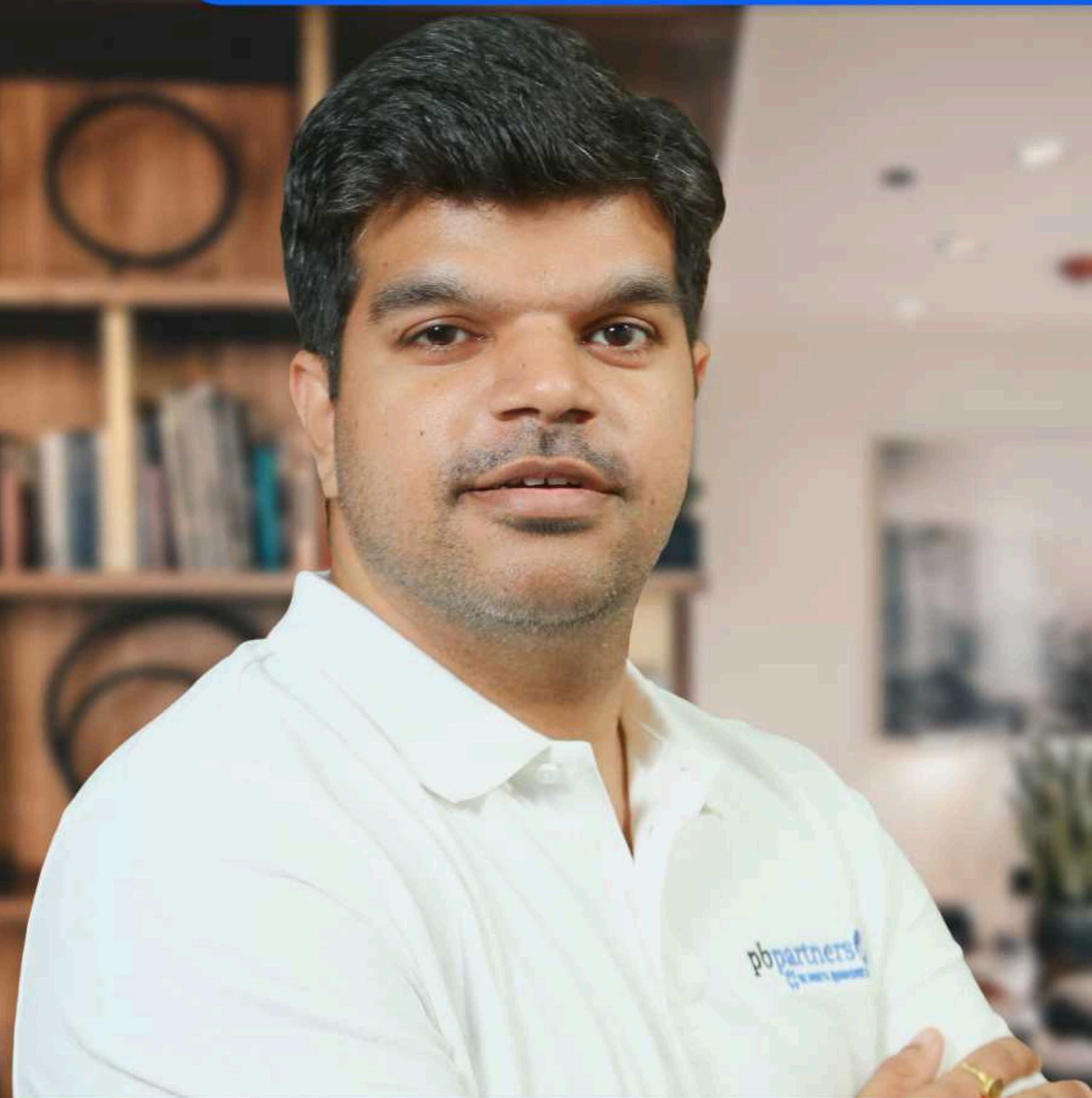
PAISO KA PED



EXPERIENCE CENTRE



A Special Message

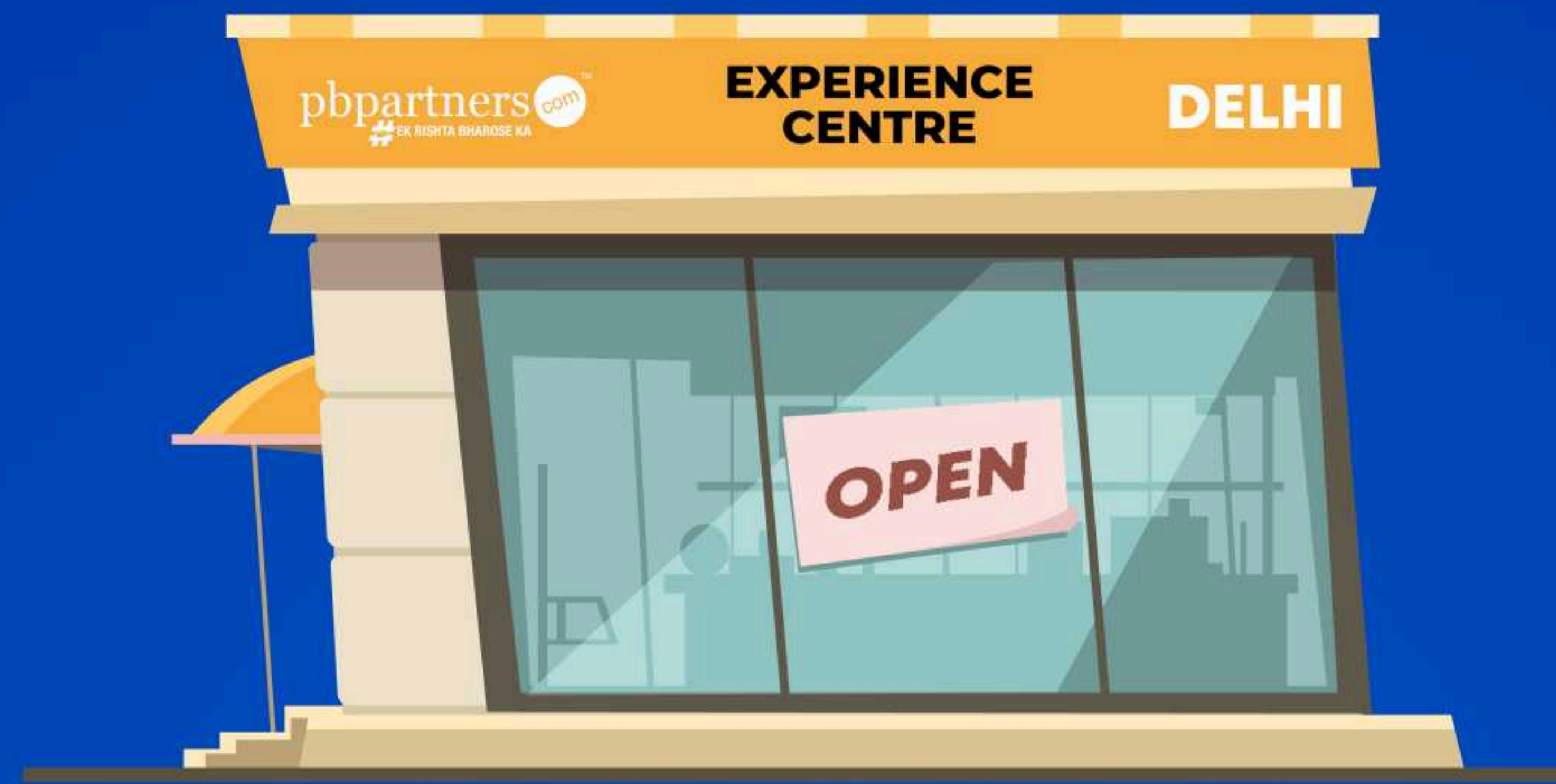


Gandharv Shah

Head - Human Resources

Introducing the **December edition of PBP Connect, our newsletter** celebrating growth, achievements, and the inspiring journeys of our partners. December has been a **month full of milestones and memorable experiences** across the PBPartners ecosystem. We proudly **inaugurated the Delhi Experience Centre**, a vibrant hub for collaboration and learning. **Ignition 5.0** continued its growth journey across multiple cities, bringing together 3,000+ Life and Health partners, unlocking new business opportunities, cross-selling potential, and well-deserved recognition for outstanding performance. Reinforcing our commitment to talent and development, the **Samvardhan 4.0 Felicitation Ceremony celebrated excellence**. This edition also marks the launch of our new social film, **Paiso Ka Ped**, bringing to life the power of PBPartners' **100% Guaranteed Renewal Commission Program** in Health Insurance—ensuring assured renewal income year after year.

As 2025 comes to a close, I extend my heartfelt wishes for a Happy and Prosperous New Year, and invite you to explore the December edition of PBP Connect to discover all the milestones, inspiring stories, and achievements that made the month remarkable, as we look forward to 2026—a year of new opportunities, stronger partnerships, and shared success across the PBPartners ecosystem.



A New Milestone. A New Experience. A New Beginning in Delhi

We're excited to announce the launch of our **Delhi Experience Centre**—a space designed to bring partners closer to opportunities, innovation, and growth. This center has been designed as a dedicated space where our agent partners residing in Delhi-NCR can engage more closely with their clients, access business support, and gain insights into new products and processes offered by PBPartners to lead a successful insurance business. The center was formally inaugurated by our **CBO, Mr. Dhruv Sarin, accompanied by our senior leadership team members - Mr. Neeraj Adhana (NSH, Health Insurance), Mr. Rahul Mishra (NSH, Life Insurance), Mr. Amit Bhadoria (NSH, Motor Insurance) & Mr. Rohitashwa Mishra (NSH, Commercial Lines) Insurance, on 16th December'25**, highlighting PBPartners' continued focus on strengthening partner growth and enhancing on-ground insurance support to every PoSP agent, be it health insurance, motor insurance, life insurance, or commercial insurance.



IGNITION

5.0

Life BU

Let's Ignite Success

The wait is over—IGNITION 5.0 is back. Designed with a clear vision, this strategic growth initiative aims to empower Life & Health insurance partners by unlocking new business opportunities, enhancing capabilities, and maximizing revenue potential. By providing the right tools, insights, and platform, IGNITION 5.0 **enables partners to cross-sell across Life and Health portfolios**, strengthen customer relationships, and achieve sustainable business growth. Spanning **30 cities in just 75 days**, the initiative brings together the **Top 25 Life & Health partners** and engages **3,000+ partners nationwide**, creating a strong platform for learning, collaboration, and recognition. Launched in **December**, IGNITION 5.0 has already covered **Haldwani, Dehradun, Chandigarh, New Delhi, Kolkata, and Patna**, highlighting its clear focus on nationwide growth.



CHANDIGARH



DEHRADUN



HALDWANI



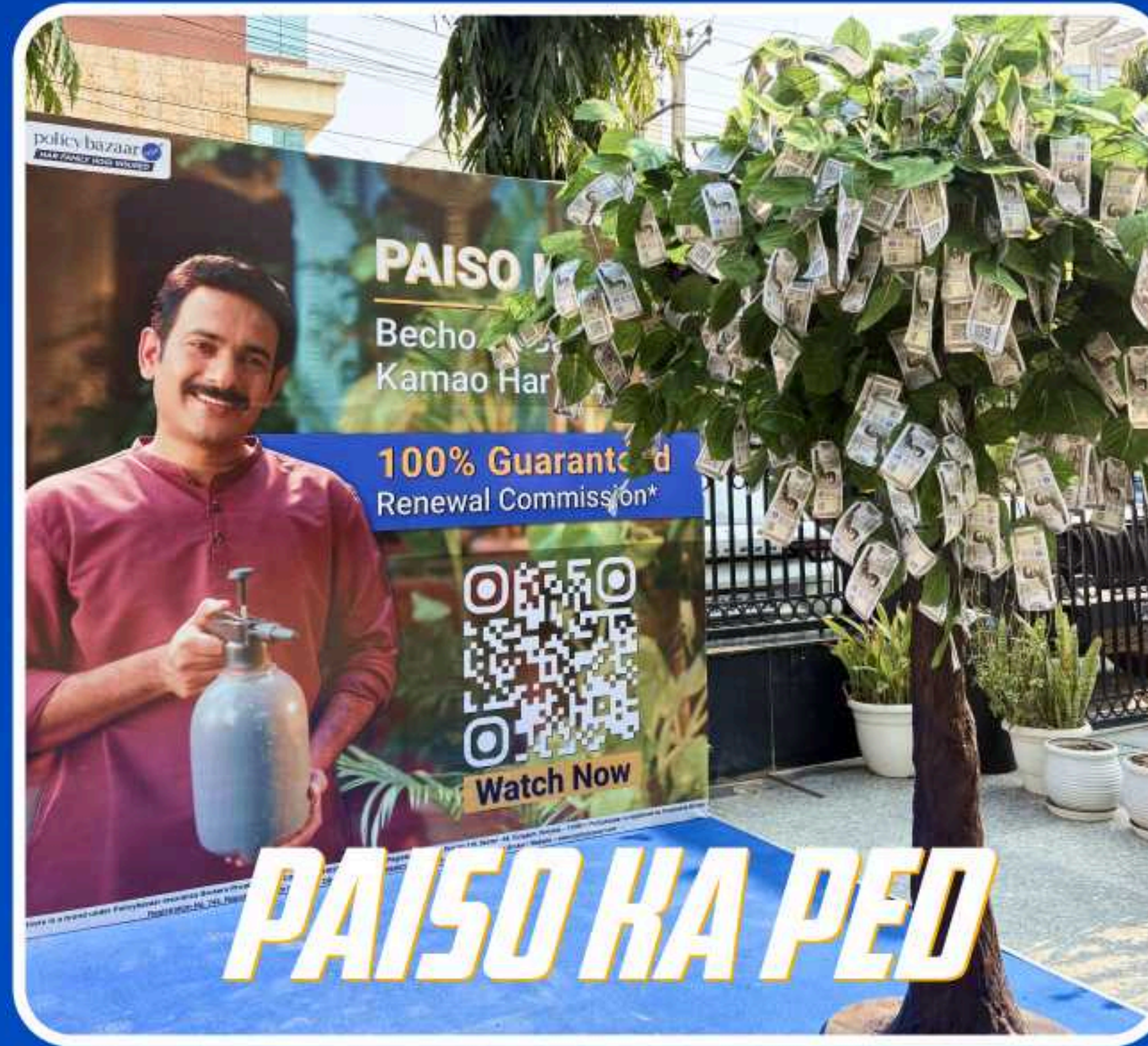
KOLKATA



NEW DELHI



PATNA



Our much-awaited social film is finally here Paiso Ka Ped. 🌳

Ever wished money could grow on trees? What if one smart decision today could keep rewarding you—not just once, but year after year?

Paiso Ka Ped is more than a film. It's a story of foresight, growth, and the power of choosing right. With PBPartners' 100% Guaranteed Renewal Commission Program, every health insurance policy you sell doesn't just close a deal—it plants a seed for assured, recurring income. As policies renew, your earnings keep growing.

Becho Ek Baar, Kamao Har Baar.

Because when you nurture the right opportunities today, they turn into a steady income tomorrow.

Scan the QR Code to Watch our Social Film



Join PBPartners Today and Open the Door to Smarter, Consistent Earnings.

MALAMAAL PREMIUM League

Motor BU

The **Malamaal Premier League (MPL)**—our flagship **Motor Insurance contest for employees**—marked another proud milestone with a special celebration in **Udaipur**, where the **Second Runner-Up team - Central led by Vishal Khede** was honoured for their outstanding performance. The evening was graced by our **senior leadership**, who recognised the team's unwavering determination, consistency, and competitive spirit. The celebration was filled with high energy, engaging activities, and memorable moments that truly reflected the spirit of **success, teamwork, and achievement**, making MPL a rewarding and memorable experience for everyone involved.





PBPartners launched the much-anticipated PBP Premier League (PPL) in a phase-wise format—an **exclusive cricket tournament for FOS teams** across the **North, South, East, West, and Central regions**. The tournament culminated in a high-energy grand finale on 5th December'25, where **four powerhouse teams—Bangalore Rockstars, Kolkata Warriors, Vadodara Knight Riders, and NCR Warriors**—competed in the ultimate showdown of cricket, featuring big hits, crucial wickets, and edge-of-the-seat moments. Demonstrating exceptional skill, strategy, and determination, **the NCR Warriors emerged as the champions**, claiming the coveted title and marking a memorable conclusion to the tournament.

PBPartners extends heartfelt congratulations to the winning team and sincere appreciation to all participants and organisers for making PPL a true powerhouse of engagement, collaboration, and sporting excellence.





Felicitation Ceremony — Shaping Future Leaders

Samvardhan is envisioned as a structured platform to accelerate employee growth by nurturing talent, enabling continuous learning, and creating clear pathways for career progression across the organisation for **PBPians**. Following the success of its first three editions, **Samvardhan 4.0 emerged as another grand milestone** for our **Operations, Non-Operations teams, and FOS qualifiers**. The ceremony was a meaningful moment of appreciation and gratitude, made even more special by the presence of **family members** who support and motivate our people behind the scenes. Together, the celebration reflected our commitment to empowering employees, fostering long-term employment and leadership growth, and building a strong, skilled, and future-ready workforce.



Key PR Initiatives From Headlines to Impact

PBPartners unveils new experience center in Guwahati for deeper partner support

Guwahati: PBPartners, a brand under Policybazaar Insurance Brokers, is committed to expanding insurance accessibility in tier-2 and tier-3 cities through its PoSP model. The brand empowers its

for strategic discussions: The experience centers provide a platform for agent partners to engage in insightful conversations with PBPartners' business teams, focusing on strategies to expand insurance coverage across India & particularly in their areas. Knowledge sharing and expertise: These experience centers facilitate the exchange of knowledge and expertise, enhancing the skills and understanding of agent partners. Empowerment and community service: The initiative empowers agent partners, enabling them to better serve their communities and contribute to extending insurance coverage across India's largest consumer market. Dhruv Sarin, Co-founder, PBPartners, expressed his excitement about the opening of the new experience center in Guwahati, saying, "We are dedicated to ensuring our agent partners are fully equipped with the necessary resources and guidance throughout their journey. The inauguration of our Experience Centre in Guwahati marks a significant step as we further our expansion into the Eastern region. We are confident that this milestone will drive PBPartners toward even greater success." The new experience center is located at PBPartners, 2nd Floor, Kay M Plaza, Near Kar Bhaban, GS Road, Ganeshguri, Guwahati. As PBPartners continues to expand its reach, the brand remains dedicated to its mission of empowering agent partners and making insurance accessible throughout India.

agents with strong training and advanced technology. Strengthening this mission further, PBPartners has launched a new Experience Center in Guwahati, expanding its on-ground presence in the Northeast and reinforcing its commitment to agent partner engagement and up-skilling. The event was graced by Mr. Dhruv Sarin, Co-Founder – PBPartners, who officially inaugurated the centre and shared PBPartners' vision of strengthening regional accessibility and enabling deeper partner support. Senior leaders Neeraj Adhana (NSH – Health Vertical), Rahul Mishra (NSH – Life Vertical), Amit Bhadoria (NSH – Motor Vertical), and Rohitashwa Mishra (NSH – CL Vertical) were also present, highlighting PBPartners' unified commitment to growing its footprint across diverse product verticals. The crucial role that these Experience Centers play: Collaborative space

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পিবি পার্টনার্সের আগরতলায় এক্সপেরিয়েন্স সেন্টার উদ্বোধন

আগরতলা, ১০ ডিসেম্বর। পিবিসি বাজার ইন্স্যুরেন্স ব্রোকার্সের একটি ব্র্যান্ড পিবি পার্টনার্স, টিয়ার-২ এবং টিয়ার-৩ শহরগুলিতে নিজেদের পিওএসপি মডেলের মাধ্যমে বীমা সহজলভ্য করার জন্য প্রতিশ্রুতিবদ্ধ। এই ব্র্যান্ড তার এজেন্টদের প্রশিক্ষণ এবং উন্নত প্রযুক্তির মাধ্যমে ক্ষমতায়ন করে। এই মিশনকে আরও শক্তিশালী করতে, পিবি পার্টনার্স আগরতলায় একটি নতুন এক্সপেরিয়েন্স সেন্টার চালু করেছে, যা উত্তর-পূর্বাঞ্চলে সংস্থার উপস্থিতি বাড়াবে। পাশাপাশি এই উদ্বোধন এক্সপেরিয়েন্স সেন্টারের সাথে সম্পর্ক জোরদার করা ও দক্ষতা বৃদ্ধির প্রতিশ্রুতি আরও শক্তিশালী করছে। এই অনুষ্ঠানে উপস্থিত ছিলেন পিবি পার্টনার্সের সহ-প্রতিষ্ঠাতা মিস্টার ধ্রুব সারিন, যিনি আনুষ্ঠানিকভাবে এই সেন্টারটির উদ্বোধন করেন এবং আঞ্চলিক সহজলভ্যতা মজবুত করা ও পার্টনারদের আরও গভীর মর্মণ প্রদানের পিবি পার্টনার্সের দৃষ্টিভঙ্গি ভাগ করে নেন।



প্রতিশ্রুতিবদ্ধ করে দায়। এই এক্সপেরিয়েন্স সেন্টারগুলির গুরুত্বপূর্ণ ভূমিকা: কোলাবোরেশন স্পেস ফর স্ট্র্যাটেজিক ডিসকাশনস: এক্সপেরিয়েন্স সেন্টারগুলি এক্সপেরিয়েন্স সেন্টারের জন্য একটি প্রাকটিক্যাল প্রদান করে, যেখানে তারা পিবি পার্টনার্সের বিজনেস টিমের সাথে গভীর আলোচনায় অংশ নিতে পারেন। এই আলোচনায় গভীর ভাবে জড়িত এবং বিশেষ করে তাদের এলাকায় বীমা কভারেজ বাড়ানোর কৌশলের উপর কেন্দ্রীভূত। জ্ঞান ভাগাভাগি এবং বিশেষজ্ঞতা: এই এক্সপেরিয়েন্স সেন্টারগুলি জ্ঞান এবং বিশেষজ্ঞতার আদান-প্রদানকে সহজ করে, যা এক্সপেরিয়েন্স সেন্টারের দক্ষতা এবং বোঝাপড়া বাড়ায়।

PBPartners unveils new Experience Center in Guwahati for deeper partner support

GUWAHATI, DEC 17: PBPartners, a brand under Policybazaar Insurance Brokers, is committed to expanding insurance accessibility in tier-2 and tier-3 cities through its PoSP model. The brand empowers its agents with strong training and advanced technology. Strengthening this mission further, PBPartners has launched a new Experience Center at Ganeshguri here, expanding its on-ground presence in the Northeast and reinforcing its commitment to agent partner engagement and up-skilling. The event was graced by Mr. Dhruv Sarin, Co-Founder – PBPartners, who officially inaugurated the centre and shared PBPartners' vision of strengthening regional accessibility and enabling deeper partner support. Senior leaders Neeraj Adhana (NSH – Health Vertical), Rahul Mishra (NSH – Life Vertical), Amit Bhadoria (NSH – Motor Vertical), and Rohitashwa Mishra (NSH – CL Vertical) were also present, highlighting PBPartners' unified commitment to growing its footprint across diverse product verticals. The crucial role that these Experience Centers play: Collaborative space for strategic discussions: The experience centers provide a platform for agent partners to engage in insightful conversations with PBPartners' business teams, focusing on strategies to expand insurance coverage across India & particularly in their areas. Knowledge sharing and expertise: These experience centers facilitate the exchange of knowledge and expertise, enhancing the skills and understanding of agent partners. Empowerment and community service: The initiative empowers agent partners, enabling them to better serve their communities and contribute to extending insurance coverage across India's largest consumer market. Dhruv Sarin, Co-founder, PBPartners, expressed his excitement about the opening of the new experience center in Guwahati, saying, "We are dedicated to ensuring our agent partners are fully equipped with the necessary resources and guidance throughout their journey. The inauguration of our Experience Centre in Guwahati marks a significant step as we further our expansion into the Eastern region. We are confident that this milestone will drive PBPartners toward even greater success."

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আগরতলা, ১০ ডিসেম্বর। পিবিসি বাজার ইন্স্যুরেন্স ব্রোকার্সের একটি ব্র্যান্ড পিবি পার্টনার্স, টিয়ার-২ এবং টিয়ার-৩ শহরগুলিতে নিজেদের PoSP মডেলের মাধ্যমে বীমা সহজলভ্য করার জন্য প্রতিশ্রুতিবদ্ধ। এই ব্র্যান্ড তার এজেন্টদের প্রশিক্ষণ এবং উন্নত প্রযুক্তির মাধ্যমে ক্ষমতায়ন করে। এই মিশনকে আরও শক্তিশালী করতে, পিবি পার্টনার্স আগরতলায় একটি নতুন এক্সপেরিয়েন্স সেন্টার চালু করেছে, যা উত্তর-পূর্বাঞ্চলে সংস্থার উপস্থিতি বাড়াবে। পাশাপাশি এই উদ্বোধন এক্সপেরিয়েন্স সেন্টারের সাথে সম্পর্ক জোরদার করা ও দক্ষতা বৃদ্ধির প্রতিশ্রুতি আরও শক্তিশালী করছে। এই অনুষ্ঠানে উপস্থিত ছিলেন পিবি পার্টনার্সের সহ-প্রতিষ্ঠাতা মিস্টার ধ্রুব সারিন, যিনি আনুষ্ঠানিকভাবে এই সেন্টারটির উদ্বোধন করেন এবং আঞ্চলিক সহজলভ্যতা মজবুত করা ও পার্টনারদের আরও গভীর মর্মণ প্রদানের পিবি পার্টনার্সের দৃষ্টিভঙ্গি ভাগ করে নেন।

সেন্টারগুলি এক্সপেরিয়েন্স সেন্টারের জন্য একটি প্রাকটিক্যাল প্রদান করে, যেখানে তারা পিবি পার্টনার্সের বিজনেস টিমের সাথে গভীর আলোচনায় অংশ নিতে পারেন। এই আলোচনায় গভীর ভাবে জড়িত এবং বিশেষ করে তাদের এলাকায় বীমা কভারেজ বাড়ানোর কৌশলের উপর কেন্দ্রীভূত। এছাড়াও এই এক্সপেরিয়েন্স সেন্টারগুলি জ্ঞান এবং বিশেষজ্ঞতার আদান-প্রদানকে সহজ করে, যা এক্সপেরিয়েন্স সেন্টারের দক্ষতা এবং বোঝাপড়া বাড়ায়। পিবি পার্টনার্সের সহ-প্রতিষ্ঠাতা ধ্রুব সারিন আগরতলায় নতুন এক্সপেরিয়েন্স সেন্টার উদ্বোধন নিয়ে বলেন, "আগরতলায় এক্সপেরিয়েন্স সেন্টারের উদ্বোধন উত্তর-পূর্বাঞ্চলে কৌশলগত সহজলভ্যতার একটি গুরুত্বপূর্ণ দৃষ্টিভঙ্গি ভাগ করে নেন। এই এক্সপেরিয়েন্স সেন্টারগুলির গুরুত্বপূর্ণ ভূমিকাগুলির মাধ্যমে আমরা আনুষ্ঠানিকভাবে এই সেন্টারটির উদ্বোধন করে দায়।"

PBPartners opens experience centre in Guwahati

HT Bureau

GUWAHATI, Dec 16: PBPartners, a brand under Policybazaar Insurance Brokers, has strengthened its presence in the Northeast with the launch of a new Experience Centre in Guwahati, aimed at enhancing partner engagement, training and insurance accessibility across the region. The centre was inaugurated by Dhruv Sarin, Co-Founder of PBPartners, who said the initiative reflects the company's commitment to deepening regional reach and providing sustained support to agent partners, particularly in tier-2 and tier-3 cities through its PoSP model. Senior company leaders including Neeraj Adhana, National Sales Head – Health, Rahul Mishra, National Sales Head – Life, Amit Bhadoria, National Sales Head – Motor, and Rohitashwa Mishra, National Sales Head – Commercial Lines, were present at the launch, underlining PBPartners' integrated growth strategy across insurance verticals. The Experience Centre will serve as a collaborative space for strategic discussions between agent partners and PBPartners' business teams, facilitate knowledge sharing and skill development, and support partners in expanding insurance outreach in their respective markets. The initiative is expected to help agents serve their communities more effectively and contribute to wider insurance penetration.

পিবি পার্টনার্সের আগরতলায় এক্সপেরিয়েন্স সেন্টার উদ্বোধন

আগরতলা, ১০ ডিসেম্বর। পিবিসি বাজার ইন্স্যুরেন্স ব্রোকার্সের একটি ব্র্যান্ড পিবি পার্টনার্স, টিয়ার-২ এবং টিয়ার-৩ শহরগুলিতে নিজেদের PoSP মডেলের মাধ্যমে বীমা সহজলভ্য করার জন্য প্রতিশ্রুতিবদ্ধ। এই ব্র্যান্ড তার এজেন্টদের প্রশিক্ষণ এবং উন্নত প্রযুক্তির মাধ্যমে ক্ষমতায়ন করে। এই মিশনকে আরও শক্তিশালী করতে, পিবি পার্টনার্স আগরতলায় একটি নতুন এক্সপেরিয়েন্স সেন্টার চালু করেছে, যা উত্তর-পূর্বাঞ্চলে সংস্থার উপস্থিতি বাড়াবে। পাশাপাশি এই উদ্বোধন এক্সপেরিয়েন্স সেন্টারের সাথে সম্পর্ক জোরদার করা ও দক্ষতা বৃদ্ধির প্রতিশ্রুতি আরও শক্তিশালী করছে। এই অনুষ্ঠানে উপস্থিত ছিলেন পিবি পার্টনার্সের সহ-প্রতিষ্ঠাতা মিস্টার ধ্রুব সারিন, যিনি আনুষ্ঠানিকভাবে এই সেন্টারটির উদ্বোধন করেন এবং আঞ্চলিক সহজলভ্যতা মজবুত করা ও পার্টনারদের আরও গভীর মর্মণ প্রদানের পিবি পার্টনার্সের দৃষ্টিভঙ্গি ভাগ করে নেন।



স্ট্র্যাটেজিক ডিসকাশনস: এক্সপেরিয়েন্স সেন্টারগুলি এক্সপেরিয়েন্স সেন্টারের জন্য একটি প্রাকটিক্যাল প্রদান করে, যেখানে তারা পিবি পার্টনার্সের বিজনেস টিমের সাথে গভীর আলোচনায় অংশ নিতে পারেন। এই আলোচনায় গভীর ভাবে জড়িত এবং বিশেষ করে তাদের এলাকায় বীমা কভারেজ বাড়ানোর কৌশলের উপর কেন্দ্রীভূত। এছাড়াও এই এক্সপেরিয়েন্স সেন্টারগুলি জ্ঞান এবং বিশেষজ্ঞতার আদান-প্রদানকে সহজ করে, যা এক্সপেরিয়েন্স সেন্টারের দক্ষতা এবং বোঝাপড়া বাড়ায়।



গুৱাহাটী : পি অ' এছ পি মডেলের জরিয়তে দ্বিতীয় আৰু তৃতীয় শ্রেণীৰ চহৰসমূহত বীমাৰ সহজলভ্যতা সম্প্রসাৰণ কৰিবলৈ প্রতিশ্রুতিবদ্ধ পলিচী বাজাৰ ইন্স্যুরেন্স ব্রোকাৰ্ছৰ অধীনত থকা ব্ৰেণ্ড পি বি পার্টনার্স ব্ৰেণ্ডটোৱে শক্তিশালী প্রশিক্ষণ আৰু উন্নত প্রযুক্তিৰে ইয়াৰ এজেন্টসকলক

সবল কৰি তুলিছে। এই অভিযানক আৰু অধিক শক্তিশালী কৰি পি বি পার্টনার্সে গুৱাহাটীত এটা নতুন অভিজ্ঞতা কেন্দ্ৰ মুকলি কৰি উত্তৰ-পূবত অন-গ্ৰাউণ্ড উপস্থিতি সম্প্রসাৰণ কৰাৰ লগতে এজেন্ট পার্টনাৰ অন্তর্ভুক্তিকৰণ আৰু আপ-স্কিলিংৰ প্ৰতি থকা দায়বদ্ধতাক শক্তিশালী

গুৱাহাটীত নতুন অভিজ্ঞতা কেন্দ্ৰ মুকলি পি বি পার্টনার্সৰ

কৰিছে। অনুষ্ঠানটোত পি বি পার্টনার্সৰ সহঃ প্রতিষ্ঠাপক ধ্রুব সারিনে কেন্দ্ৰটো আনুষ্ঠানিকভাবে উদ্বোধন কৰে আৰু আঞ্চলিক সহজলভ্যতা শক্তিশালী কৰা আৰু গভীৰ অংশীদাৰ সমর্থন সক্ষম কৰাৰ পি বি পার্টনার্সৰ দৃষ্টিভঙ্গীৰ কথা অৱগত কৰে। জ্যেষ্ঠ নেতা নীৰজ আধনা (এন এছ এইচ-হেলথ ভাৰ্টিকেল), বাঙ্ল

মিশ্ৰা (এন এছ এইচ-লাইফ ভাৰ্টিকেল), অমিত ভদোৰিয়া (এন এছ এইচ-মটৰ ভাৰ্টিকেল) আৰু ৰোহিতাশ্ব মিশ্ৰা (এন এছ এইচ-চি এল ভাৰ্টিকেল)ও উপস্থিত থাকি বিভিন্ন প্ৰডাক্ট ভাৰ্টিকেলৰ মাজেৰে নিজৰ স্থান শক্তিশালী কৰাৰ বাবে পি বি পার্টনার্সৰ একাবদ্ধ প্ৰতিশ্ৰুতিৰ ওপৰত আলোকপাত কৰে।



At PBPartners, everything we do is rooted in one purpose — empowering the growth and success of our agent partners. And now, the moment we've all been waiting for — the **dream destinations of Annual Clubs** are finally revealed.

By qualifying in the Annual Clubs, our agent partners unlock exclusive rewards, assured recognition, and unforgettable experiences. Every milestone takes you closer to your dream destination.

7K+
Partners Redeemed



Category	Partners Redeemed Count	Rewards
Kitchenware	1913+	Panasonic Turbo Blender MXGA3350, Borosil Grande Mixer Grinder, NexLev ChopLite Electric Mini Chopper, Jaipan Stainless Steel Belly Pressure Cooker inner Lid, Turbomixx King Plus Hand blender, Panasonic Premium Induction, Speed Mixx hand Blender, Breeze 900 Printed Single Wall Water Bottle, Quench 900 Inner Steel Water Bottle.
E-Gift Cards	1609+	Reliance Digital E-Gift Card Rs10000, Reliance Digital E-Gift Card Rs1000, Croma E Gift Card Rs10000, Croma E Gift Card Rs20000, Make My Trip E-Gift card (Generic) Rs2000, Make My Trip E-Gift card (Generic) Rs1000, PVR Cinemas E-Gift card Rs100, AJIO E Gift Card Rs1000, Bigbasket E-Gift Card Rs2500, BookMyshow E-Gift Card Rs250
Electronics	973+	Philips Audio SPA5128B 5.1 CH Bluetooth Multimedia Speakers, Nu Republic Starboy Bluetooth Headphones, Tab A9 LTE, Moxie V3000 Soundbar, Nu Republic Powerpop X2 Dual Output Magsafe Power Bank, Lenovo Neckband HE05, Amazon echo dot 5th, Dubstep BuzzX11 Bluetooth TWS Earbuds, Moxie Truly Wireless Earbuds, Moxie V1400 Truly Wireless Earbuds
Home Appliances	967+	Borosil handheld garment steamer, Nexlev Steam Cleaner, Steam Iron Nimo, Room Heater Quato, Senora 1200 mm 1 STAR Ceiling fan, Glass Gas Stove, Aquasteel, Lifelong Dyno Quartz Room Heater, Dry iron Sleek Dlx, TIZIO Water Heater(Geyser)
Home Decor	677+	Bluewud Cylive Shoe Rack, Push To open Design, Belenus Neo Gas Cooktop 2 Burner, Multifunctional Storage Box With LED Torch - Assorted - Single Piece, Textured MDF Personalized Wall Clock, Tea-light Candles with Wooden Pillar Holders, Griller Maker Aprica, Sustainable & Eco-friendly 3D printed Curvy Table lamp, Charming Shell Tulip Night Light - Assorted - Single Piece, Planter - 2 Layered - Golden Stand - Sky Blue, Bluewud Corbyn L- Shape Study Table
Fashion & Beauty	481+	Power Max Weighing scale, BP Monitor 09N BL, Heart In A Ring Pendant, Handyneb Pro, Adidas Socks, BP Monitor, Genuine Leather Personalized Wallet And Card Holder Combo, Conekt Pulse Smart Watch, Anti Slip Mat - Multipurpose - Single Piece
Travel Accessories	353+	TRIPHOP Everyday Polyester Laptop Backpack, Jack and Jones Jeff Backpack Max, 3 In 1 Car Mobile Holder - 360 Degree - Assorted - Single Piece, Swiss Military Laptop Back Pack - LBP115, LB12, Adidas Lin D Travel Bag, Adidas Backpack, ROGER DUFFLE, Swiss Military Laptop Overnighter Luggage Trolley Bag - OVER1001, Swiss Military LBP58
Office Supplies	153+	Top Secret Blue Pocket Diary, Pen Stand With Sticky Notes - Foldable - Single Piece, Table Calendar 2026 in Black, Personalized Doctor Clip Pens - Set of 2, Personalized Calendar in Red, Personalized Journal in Brown Leather Cover, Retractable Gel Pen - Panda - Assorted - Set Of 6, Leather Journal in Brown, Multifunctional Desk Organizer - Single Piece, Multipurpose Organizer - Rotating - Double Layered - Transparent Green - Single Piece

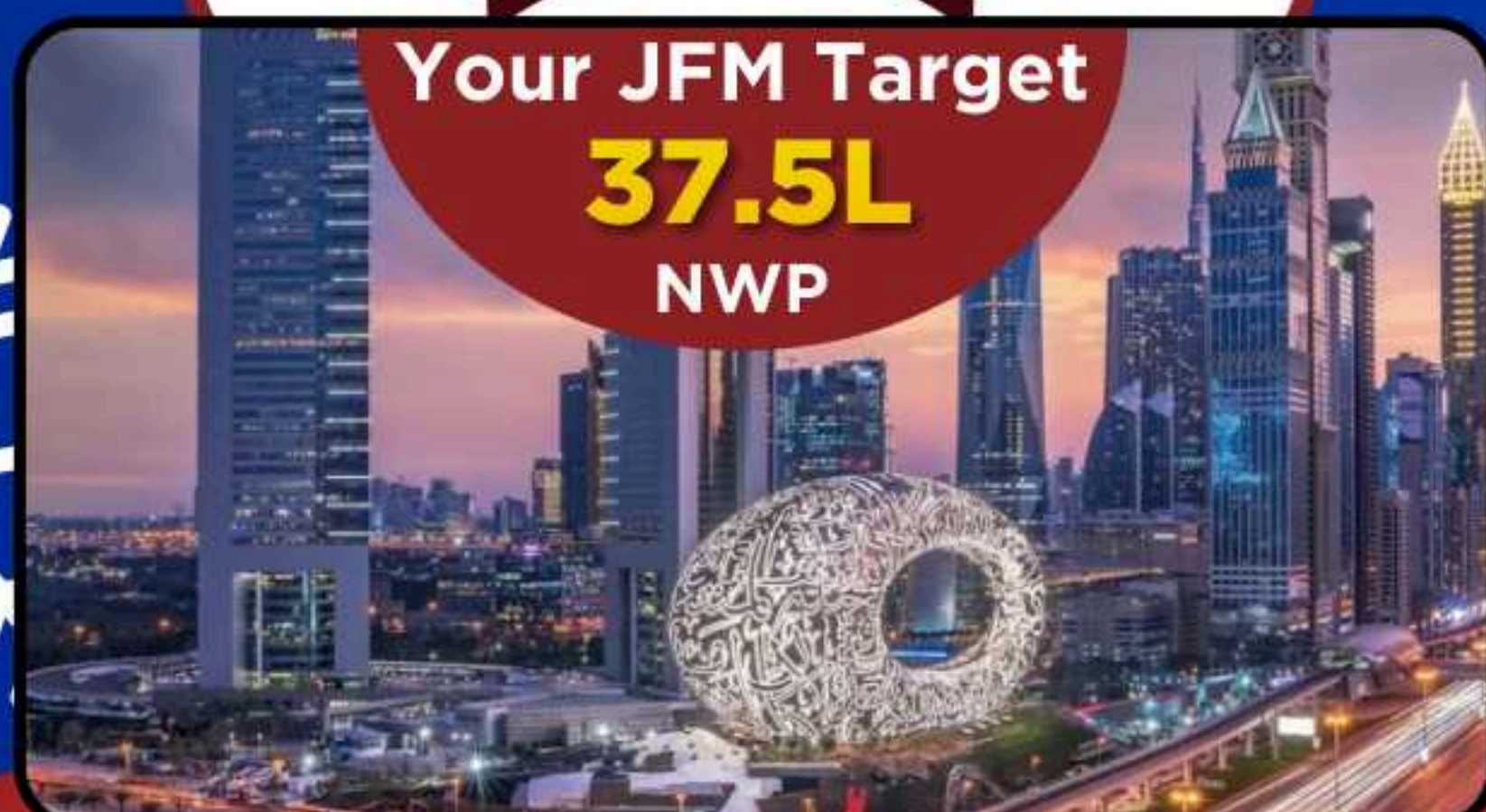
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PBP One Clubs'26: The Next Era of Rewards, Recognition & Global Experiences

PBPartners is set to usher in the next phase of its flagship rewards and recognition initiative with the upcoming **New PBP One Clubs Program Cycle (January-December'26)**. Designed to elevate our agent partner experiences, the new cycle promises a more rewarding and engaging journey ahead. At its core, PBP One Clubs continues to remain committed to recognising, rewarding, and celebrating agent partners for their consistent efforts and performance. With an enhanced structure and a sharper focus on partner success, the new era of rewards is set to redefine engagement and recognition across the ecosystem.

Achieve 50% of the Annual Slab Target in JFM



Dubai

75L*

Net Weighted Premium



Armenia

1.5Cr*

Net Weighted Premium



Paris

2.5Cr*

Net Weighted Premium

Visuals here are for representation purpose only



Awards and Recognitions - December Edition

Aligned with the vision of PBPartners to empower partners through innovation and service excellence, we are proud to announce that we have won two prestigious industry awards. We received the **PBP Mitra Award for Best Service Excellence**, recognizing our consistent efforts in delivering superior service and seamless support to our partners.

Additionally, PBPartners was honored with the **On-Demand Payouts Award for Best Payout Mobile Wallet Solution**, celebrating our industry-leading mobile wallet that enables fast, flexible, and transparent payouts. These recognitions reflect the dedication of our teams and our continued focus on empowering partners with speed, trust, and reliability.

On-Demand Payout (ODP)

Best use of Integrated Payment/Mobile Wallet Solutions Award



PBP Suraksha Ke Hero Won Best OOH Campaign



Partner Success STORY

Vignesh S
Tamil Nadu



“

Partner in Progress

Being associated with PBPartners has truly been a life-changing experience. The journey has empowered me to grow professionally while gaining greater control over my finances and future. With access to smart tools, training, and opportunities, PBPartners has not just supported my career—it has transformed the way I plan, earn, and succeed.

Income Growth & Financial Confidence

Since joining, my income has grown significantly, giving me better control over my finances and confidence in planning for the future.

Smart Tools & Continuous Learning

From generating quotes to providing updates on the best insurance plans, PBP Mitra makes my work more efficient and productive. Overall, my experience has been highly rewarding, helping me stay informed, serve customers effectively, and achieve greater success.

”

Partner Success STORY

Sabaah Naaz
Tamil Nadu



“

Consistent Growth and Financial Confidence

I've been associated with PBPartners for 2.5 years in the Life Insurance segment. Since joining, my income has consistently improved, giving me greater confidence in planning my future and managing my finances independently.

Smooth and Professional Experience

Working with PBPartners has been reassuring and professional. The support system ensures that I can handle challenges smoothly and focus on growing my business.

A Truly Empowering Experience

The training sessions, regular product updates, and support tools available on the app help me stay informed, work efficiently with my clients, and achieve more every day—making my journey with PBPartners a truly empowering experience.

”

Partner Success STORY

Balaji Murugan
Tamil Nadu



“

Steady Growth and Financial Stability

I've been associated with PBPartners for 2 years in the Health Insurance segment. Since joining, my income has grown steadily, giving me greater financial stability and peace of mind.

Seamless Business Management

The platform makes managing policies efficient and hassle-free. Its wide range of insurer tie-ups and user-friendly features simplify my day-to-day work, helping me stay organized and productive.

Reliable Support and Smooth Operations

Consistent support from PBPartners has been invaluable. The seamless payout system and dependable assistance ensure that my business runs smoothly and I can focus on growth without worries.

”

Partner Success STORY

Mistry Jankiben
Gujarat



“

A Transformative Journey

I joined PBPartners because I wanted more than just a job—I wanted a platform to grow, make an impact, and take control of my future. The support, guidance, and training gave me the confidence to take that leap.

Empowerment and Personal Growth

Being part of PBPartners has transformed my professional journey. Every day brings new opportunities to overcome challenges, build skills, and unlock potential I had only dreamed of.

Financial Security and Fulfillment

Steady income growth has allowed me to support my family, plan for the future, and gain peace of mind. PBPartners has not just provided a platform to work—it has given me a path to achieve my dreams and feel proud of my journey.

”

Partner Success STORY

Hemant Kumar Sharma
Madhya Pradesh

Proud Partner

“

Significant Income Growth and Financial Stability

I've been associated with PBPartners for 1.5 years in the Health Insurance segment. Since joining, my income has grown significantly, providing me with greater financial stability and peace of mind.

Smooth and Supportive Guidance

Consistent support and guidance from PBPartners have helped me navigate challenges effectively, ensuring that I can focus on growing my business confidently.

Efficient Tools for Seamless Management

I especially value the on-demand payout feature and the user-friendly web portal, which allow me to manage my business efficiently, anytime and from anywhere.

”

Know *your* Leader



Shivank Kapur
BU Head - Commercial Lines
PBPartners

Shivank Kapur has been **leading the Commercial Lines division** at PBPartners for over 2.5 years, driving strategic growth and delivering tailored insurance solutions to businesses across India. With deep expertise in commercial insurance products, market expansion, and risk management, he plays a **pivotal role in enabling agent partners to serve corporate clients effectively**. Under his guidance, the Commercial Lines team continues to onboard new partners while empowering existing ones to scale faster and stronger. PBPartners is proud to have Shivank as a **key leader**, whose vision, dedication, and partner-first approach continue to strengthen the organisation and accelerate its growth in the commercial insurance industry.



Rapid Fire Round

with Shivank Kapur

A fun rapid-fire that goes beyond work and straight into personality. Here's what unfolded...

Q One quality you look for while building your team?

"Should have potential to replace me"

Q Your secret talent no one at the office knows?

"Cooking"

Q What motivates you more: Growth or Impact?

"Growth"

Q Your stress-buster after a long day?

"Reading"

Q One value you live by every day?

"Incremental Progress, every day should add to the overall goal"

Q If your life had a theme song, what would it be?

"I Did it My Way" - Frank Sinatra

Q What's one app you can't live without?

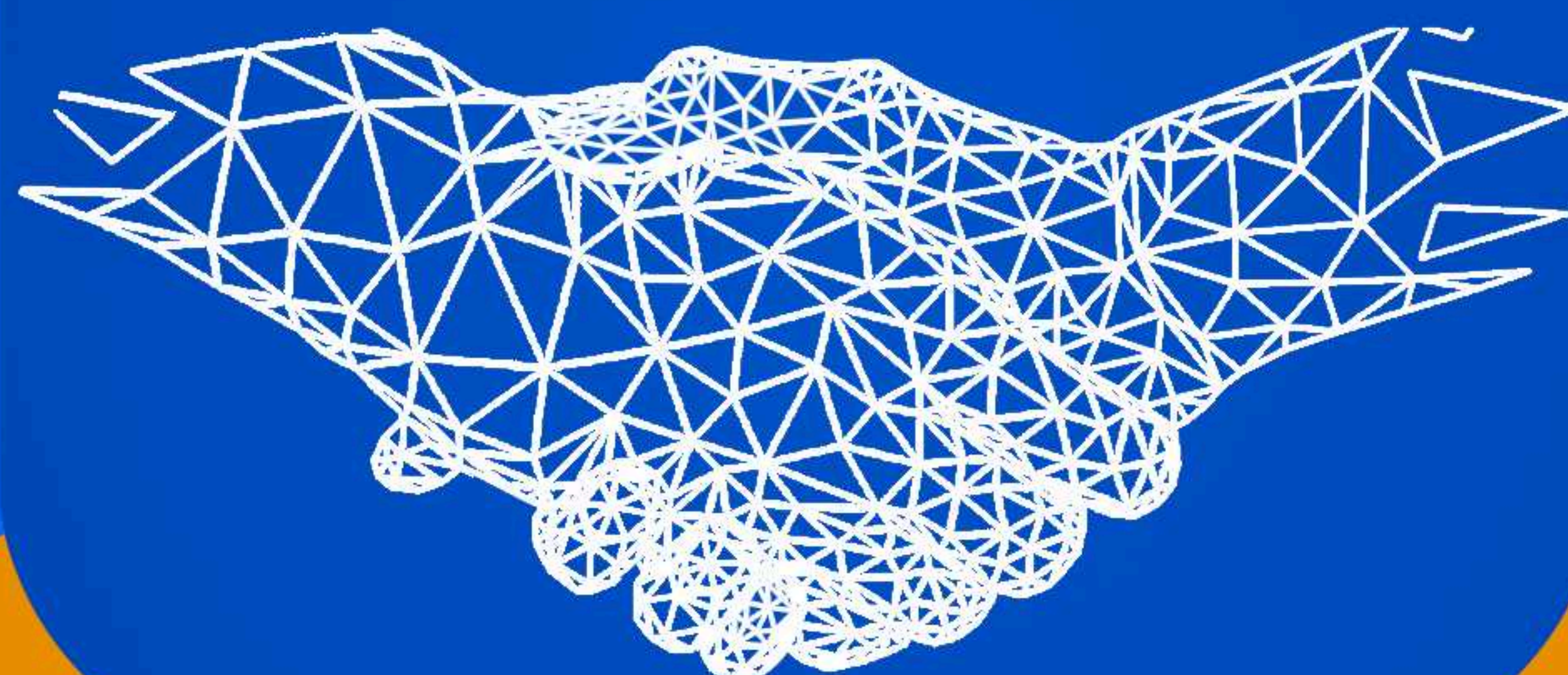
"Feedly - Newsreader"

Q If you had the chance to swap roles with someone at PBPartners, who would it be and why?

"I would swap roles with Sanjay Singh Chauhan. I find building supplier relations a fascinating, multi faceted and very challenging role which is way outside of my comfort zone"



pbp **CONNECT**
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December
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